

FIG. 1

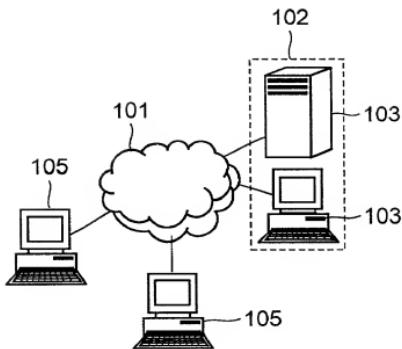


FIG. 2

105

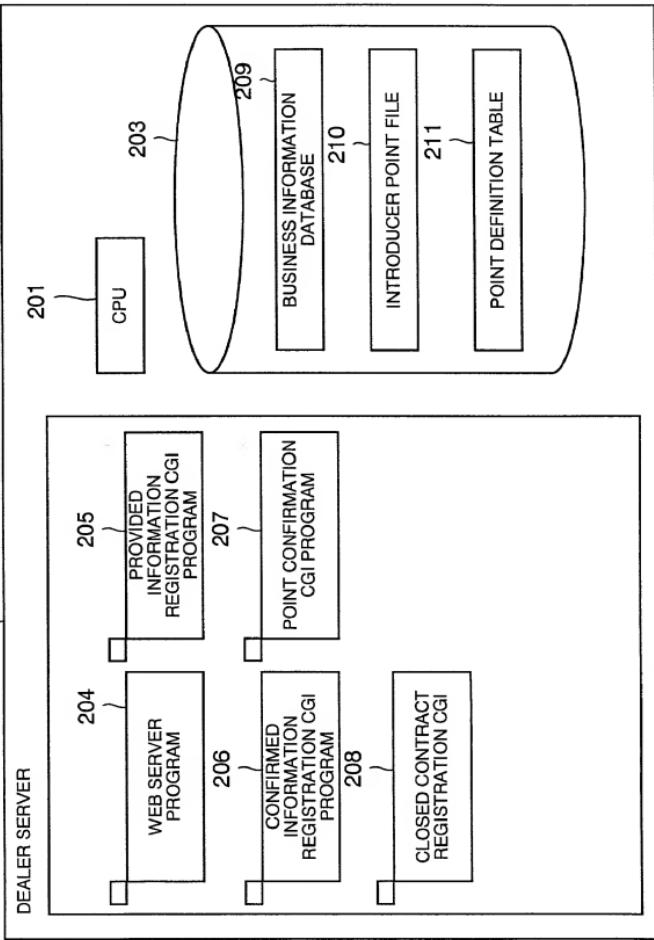


FIG. 3

REGISTERED MEMBER ID :	XYZ01234	301 302
PURCHASER'S NAME :	TARO YAMADA	303
ADDRESS :	1 CHIYODA-KU, TOKYO	304
TELEPHONE NUMBER:	03-9999-9999	305
DESIRED TYPE OF HOUSE :	DETACHED	306
TIME OF PURCHASE :	WITHIN 1 YEAR	307
PRICE RANGE :	40 MILLION YEN	308
FUND :	BANK LOAN + SAVING	309
DESIRED ROOM ARRANGEMENT :	5 BEDROOMS	310
FAMILY MAKE-UP :	COUPLE WITH 3 CHILDREN	311
COMPETITOR CONDITIONS :	3 AGENCIES	312
DECISION MAKER :	PURCHASER'S WIFE	313
INFORMATION SUPPLIER DISCLOSURE :	ALLOWED	314
OUTPUT	REGISTER	315
	CANCEL	316

FIG. 4

DEAL NUMBER :	ABC09876	401
PURCHASER'S NAME :	TARO YAMADA	402
ADDRESS :	1 CHIYODA-KU, TOKYO	403
TELEPHONE NUMBER:	03-9999-9999	404
DESIRED TYPE OF HOUSE : DETACHED:	DETACHED	405
TIME OF PURCHASE :	WITHIN 1 YEAR	406
PRICE RANGE :	40 MILLION YEN	407
FUND :	BANK LOAN + SAVING	415
DESIRED ROOM ARRANGEMENT :	5 BEDROOMS	416
FAMILY MAKE-UP :	COUPLE WITH 3 CHILDREN	409
COMPETITOR CONDITIONS :	3 AGENCIES	417
DECISION MAKER :	PURCHASER'S WIFE	410
INFORMATION SUPPLIER DISCLOSURE :	ALLOWED	411
	<input type="checkbox"/>	412
	<input type="checkbox"/>	413
	<input type="checkbox"/>	414
	<input type="checkbox"/>	415
	<input type="checkbox"/>	416
	<input type="checkbox"/>	417
	<input type="checkbox"/>	418
	<input type="checkbox"/>	419
	<input type="checkbox"/>	420
	<input type="checkbox"/>	421
	<input type="checkbox"/>	422
	REGISTER	423
	CANCEL	424

FIG. 5

ITEM	NUMBER OF POINTS
FAMILY MAKE-UP	10 POINTS
PURCHASE PRICE RANGE	10 POINTS
FUND PLAN	10 POINTS
DESIRED ROOM ARRANGEMENT	5 POINTS
FAMILY MAKE-UP	5 POINTS
COMPETITOR CONDITION	5 POINTS
PURCHASE	10 POINTS
INFORMATION SUPPLIER DISCLOSURE POSSIBILITY	10 POINTS

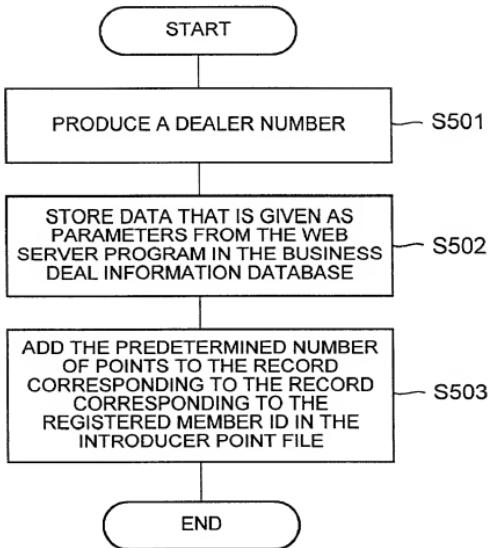
FIG. 6

REGISTERED MEMBER ID	NUMBER OF POINTS
XYZ01234	100
XYZ01234	200
XYZ01234	5000
XYZ01234	100

FIG. 7

DEAL NUMBER			
REGISTERED MEMBER ID			
PURCHASER'S NAME			
ADDRESS			
TELEPHONE NUMBER			
PURCHASE TYPE			
PLANNED PURCHASE DATE			
PURCHASE PRICE RANGE			
FUND PLAN			
DESIRED ROOM ARRANGEMENT			
FAMILY MAKE-UP			
COMPETITOR CONDITION			
PURCHASE DECISION MAKER			
INFORMATION SUPPLIER DISCLOSURE POSSIBILITY			

FIG. 8



40200-022-027050

FIG. 9

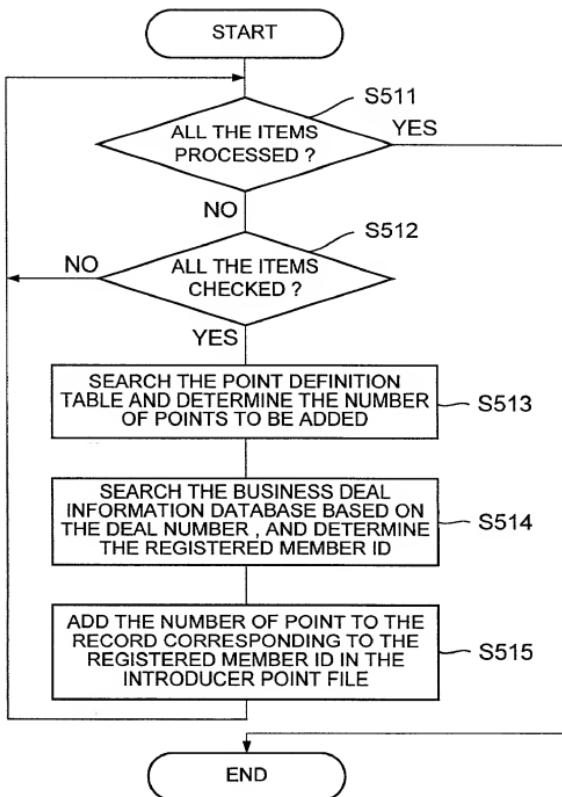


FIG. 10

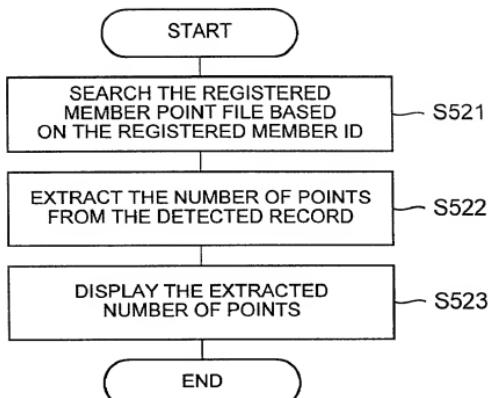
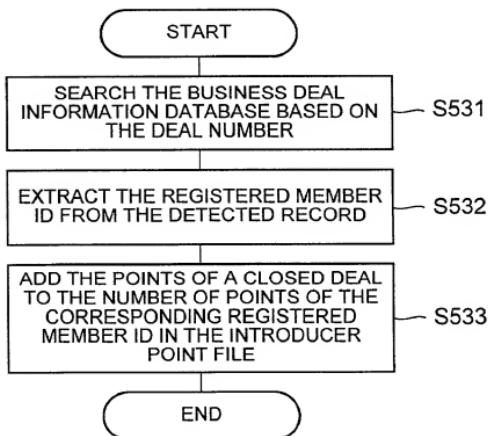


FIG. 11



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